CONVERSE COUNTY TOURISM PROMOTION BOARD

July 18, 2019 • 5:00 p.m. • Douglas, Wyo. • Douglas Inn & Convention Center

Members Present: Jane Garber (6/2022, County) • Carl Kosters (6/2021, County) • Kim Pexton (6/2020, County) • Jamie Sullivan (6/2021, Douglas) • Channis Tagart (6/2020, At Large) • Zach Martinez (6/2021, Douglas) • Tamara Lehner (6/2022, Glenrock).

Members Excused:

Board Vacancies: Vacancy (6/2021, Glenrock). • Vacancy (6/2022, Douglas)

Guests Present: Dan Cheney, Wyoming State Fair • Joe Rankin, Wyoming State Fair • Brandy Dority, Paleon Museum • Sean Smith, Paleon Museum

June 2019 Meeting Minutes: The minutes were approved as presented.

Budget Hearing: The board meeting included the annual budget hearing with the budget adopted as attached.

Financial Report: Checking balance as of May 31, 2019 was \$15,006.56. The June 2019 financials were approved as presented. Revenue for June 2019 was \$31,271.32.

Paleon Museum: Board members received an update from the Paleontological Museum in Glenrock. The museum is entering a growth phase. Their building will be updated, and long-term growth plans are taking shape. Tourism Board members and Paleon representatives shared some ideas and agreed to continue the conversation.

Visitors Center 2019 (#Visitor Center_FY2019): \$33,000 is to be added to the already encumbered funds in the Douglas Account for purposes of supporting the Douglas Railroad Museum & Visitor Center. Payments will be made monthly in an amount of \$3,000 and spanning through the end of the current fiscal year. A renewed funding request is expected from the Visitors Center in June 2020 or before.

Wyoming State Fair: Board members discussed the partnership between the Wyoming State Fair and the Tourism Board. In the year ahead the group agreed to pursue the placement of an LED sign on the State Fairgrounds. Details are yet to be worked out, but the sign will feature both events on the state fairgrounds and in the Douglas community.

Election of officers: The following slate of officers was elected to serve in the coming year

Chair: Kim Pexton

Vice Chair: Jamie Sullivan Secretary: Jane Garber Treasurer: Channis Taggart The following invoices were approved for payment:

| INVOICE # | Grant or Account | PAYABLE TO: | PURPOSE: | SUBMITTING PARTY: | ACCOUNT: | AMOUNT: | CHECK# |
|--------------|---------------------------|---------------------------------------|--------------------------------------|----------------------------------|---|------------|--------|
| 7.2019-1 | Admin. | Magnuson & Associates, LLC | May bookkeeping | Magnuson & Associates, LLC | Administrative | \$521.00 | 7437 |
| 7.2019-2 | Admin. | Sagebrush Marketing, LLC | June admin contract, expenses | Sagebrush Marketing, LLC | Administrative | \$1,392.90 | 7438 |
| 7.2019-3 | Split | Sagebrush Marketing, LLC | Marketing work, April 2019 | Sagebrush Marketing, LLC | 20% Admin; 20% Douglas; 20% Glenrock; 20% WSF; 20% Disc. | \$1,355.00 | 7439 |
| 7.2019-4 | eNews (encumbered) | Sagebrush Marketing, LLC | June edition of eNewsletter | Sagebrush Marketing, LLC | 25% Douglas; 25% WSF; 25% Disc.; 25% Glenrock | \$300.00 | 7440 |
| 7.2019-5 | #5.2019-1 County Fair | 307 Signs & More | 11X17 posters for county fair | 307 Signs & More | 100% WSF (encumbered) | \$600.00 | 7441 |
| 7.2019-6 | #5.2019-1 County Fair | Wyoming Livestock Roundup | Print advertising | County Fair | 100% WSF (encumbered) | \$480.00 | 7442 |
| 7.2019-7 | #CST_2019 | Casper Star Tribune | Print advertising | Casper Star Tribune | Weekly ads | \$934.00 | 7443 |
| 7.2019-8 | #5.2019-1 County Fair | Converse County Fair Board | Social media ads reimbursement | Social media ads | 100% WSF (encumbered) | \$280.00 | 7444 |
| 7.2019-9 | #5.2019-1 County Fair | The Wrangler Horse & Rodeo News | 1/2 page print advertising | County Fair | 100% WSF (encumbered) | \$245.00 | 7445 |
| 7.2019-10 | #4.2019-3 Deer Creek Days | Alimon Publishing | Tidbits print advertising, programs | Alimon Publishing | Glenrock (encumbered) | \$2,150.00 | 7446 |
| 7.2019-11 | #4.2019-3 Deer Creek Days | Townsquare Media | Radio advertising | Glenrock Chamber | Glenrock (encumbered) | \$4,999.80 | 7447 |
| 7.2019-12 | #DouglasBroadcasting_2019 | Douglas Broadcasting | Radio advertising | Tourism Board radio ads | Douglas (encumbered) | \$1,920.00 | 7448 |

| 7.2019-13 | #9.2019-2 Dinner at the Depot | Douglas Broadcasting | Radio advertising | Dinner at the Depot | Douglas (encumbered) | \$339.00 | 7449 |
|-----------|----------------------------------|-------------------------|---------------------------------------|------------------------|---|------------------|------|
| 7.2019-14 | #4.2019-3 Deer Creek Days | Douglas Broadcasting | Radio advertising | Deer Creek Days | Glenrock (encumbered) | \$1,215.00 | 7450 |
| 7.2019-15 | #DB Event Ads 2019 | Douglas Budget | Weekly ads | Douglas Budget | 1/3 Douglas, 1/3 Glenrock/ 1/3 WSF | \$1,572.00 | 7451 |
| 7.2019-16 | #TableTents_FY2019 | Douglas Budget | Table Tents | Douglas Budget | Douglas (encumbered) | \$232.00 | 7452 |
| 7.2019-17 | Admin. | Douglas Budget | Public meeting notice | Douglas Budget | Administrative | \$28.00 | 7453 |
| 7.2019-18 | #3.2019-2 First Thursdays | Megan Tillard | Reimbursement for marketing materials | Megan Tillard | Douglas (encumbered) | \$140.84 | 7454 |
| 7.2019-19 | Split | IMAP | Website work | IMAP | 25% Douglas; 25% WSF; 25% Disc.; 25% Glenrock | \$2,207.50 | 7455 |
| 7 2040 20 | · | Miles | al ando | Miles | 25% Douglas; 25% WSF; 25% Disc.; 25% Glerrock | #2.000.00 | 7450 |
| 7.2019-20 | #WyoTravelJournal2019 | Partnership | eLeads | Miles | (encumbered) 25% Douglas; 25% | \$3,000.00 | 7456 |
| 7.2019-21 | #MilesMedia | Miles Partnership | eLeads | Miles | WSF; 25% Disc.; 25% Glenrock (encumbered) | \$3,000.00 | 7457 |
| 7.2019-22 | #Townsquare | Townsquare Media | Radio advertising | Townsquare | 25% Douglas; 25% WSF; 25% Disc.; 25% Glenrock | \$1,080.00 | 7458 |
| 7.2019-23 | #VisitorCenter_FY2019 | The Enterprise | Visitor Center extended hours | The Enterprise | Douglas (encumbered) | \$2,500.00 | 7459 |
| | | | | | Total: | \$30,492.04 | |

Meeting Schedule: Board members approved the following meeting schedule.

August 22 in Douglas • Blended Coffee

Sept. 19 in Glenrock • Library

Oct. 17 in Glenrock • Red's

Nov. 21 in Douglas • Library

Dec. 19 in Douglas • Ruthe James Williams Memorial Conference Center