

**Item**

Purchase of a New Sewer/ Vac Truck Model 2100i

**Responsible Staff Contact**

John Harbarger  
John Stearns  
Clint Nystul

**Recommendation**

Recommend accepting the Sourcewell discounted contract price through Joe Johnston Equipment in the amount of \$509,059.00 for the purchase of a Sewer/ Vac Truck Model 2100i

**Executive Summary**

The Vactor 2100i is a better and more efficient version of the model the city currently uses. The controls and updated blower system will increase productivity in the field, updated features include the high-pressure wand for hydro-excavating as well as the water recirculation system for Extreme cold weather use, the old system had to be in work mode for this feature to work, this new system is thermostatically controlled to only run at temperatures below 32 Degrees F. We were able to see and use this new version at the Meadowlark Lift Station.

This Purchase will be made through Sourcewell Contract 101221-VTR, Sourcewell is a cooperative purchasing program that provides access to competitively bid contracts. By purchasing the Vac Truck Model 2100i through Sourcewell, we benefit from pre-negotiated pricing and streamlined procurement processes, ensuring cost-effectiveness and compliance with public purchasing regulations. This approach simplifies the acquisition process and secures a competitive price.

The budgeted replacement cost was **\$600,000.00**

I received two quotes on this equipment as follows:

Joe Johnston Equipment (2100i Sewer/ Vac Truck).	Base: \$509,059.00
Duco LLC (VAC-CON)	Base: \$587,000.00

**Background**

Our 2009 Vactor model 2100 is an aging machine and has become increasingly unreliable and costly to maintain, posing several operational challenges and inefficiencies. There are three key reasons that necessitate its replacement:

1. Failing electrical system.
2. Blower Assembly Needing Replaced.
3. Work Mode/Road Mode transfer case in need of replacement.

## **Cooperative Purchasing**

Cooperative purchasing is “Procurement conducted by, or on behalf of, one or more Public Procurement Units” as defined by the American Bar Association Model Procurement Code for State and Local Governments.

Cooperative purchasing provides participating entities and suppliers increased administrative efficiencies and the power of combined purchasing volume that results in overall cost savings. At times, Sourcewell also partners with other purchasing cooperatives to combine the purchasing volume of their membership into a single solicitation and contract expanding the reach of contracted suppliers’ potential pool of end users.

Many cities in the State of Wyoming utilize cooperative purchasing, however, Douglas has heretofore not availed itself of the option. With some particular purchases, it can be of great benefit especially to reduce lead time and still obtain good pricing.

As authorized by state statute **16-1-101. Authority to cooperate.**

In exercising, performing or carrying out any power, privilege, authority, duty or function legally vested in any one (1) or more of them by Wyoming law, the state of Wyoming, and any one (1) or more of its counties, municipal corporations, school districts, special districts, public institutions, agencies, boards, commissions and political subdivisions, and any officer or legal representative of any one (1) or more of them, may cooperate with and assist each other, and like entities or authorities of other states, the United States and the Eastern Shoshone and Northern Arapaho tribes of the Wind River Indian Reservation. Cooperation may be informal or subject to resolution, ordinance or other appropriate action, and may be embodied in a written agreement specifying purposes, duration, means of financing, methods of operations, termination, acquisition and disposition of property, employment of executive and subordinate agents, reciprocation of governmental immunity protections or other limitations of liability pursuant to W.S. 16-1-104(f) and other appropriate provisions.

## **Sourcewell**

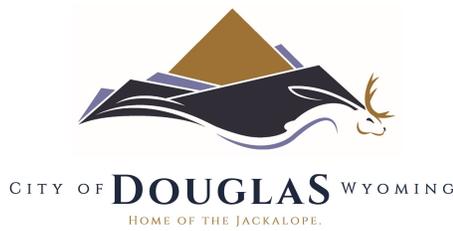
Sourcewell started as a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that facilitates a competitive public solicitation and contract award process. It has now grown to be an opportunity for over 50,000 participating entities across the United States and Canada. Sourcewell’s solicitation process complies with State of Wyoming law and policies, and also conforms to Canadian trade agreements, which results in cooperative purchasing solutions from which Sourcewell’s Participating Entities procure equipment, products, and services.

Sourcewell's analysts streamline the procurement process by developing RFPs and IFBs for national, competitive solicitations that meet or exceed local requirements. They utilize a process to best meet the needs of participating agencies and allows Sourcewell to offer products from national suppliers.

Sourcewell conducts nationwide bids, primarily to manufacturers that provide a base price bid for equipment. They then collaborate with the local dealer to add the options we desire. Note that Torgerson and most dealers are not listed in Sourcewell due to their localized nature.

The Sourcewell contract operates by the manufacturer offering a discount at the beginning of the process.

More information regarding Sourcewell can be found at <https://www.sourcewell-mn.gov/cooperative-purchasing/how-it-works>



## Agenda Item Report City Council – August 12, 2024

### **Joe Johnson Equipment**

Joe Johnson Equipment is contracted with Sourcewell and must provide the initial discount received from Vactor/ Federal Signal Manufacturing. The discount reference above is applied when they initially purchase the equipment. In this instance, they have already bought the vehicle through Sourcewell, and although they can sell it at any price to non-Sourcewell users, they are contractually obligated to pass the savings on to us. Sewer/Vac trucks have widely varying options, and regional sales companies generally understand common local preferences. The unit offered by Joe Johnson included all the options I requested.

Joe Johnson Equipment as a dealer, references the specific Sourcewell contract number to indicate that they are providing equipment and pricing in accordance with the Sourcewell RFP and terms. This documentation ensures that pricing and specifications meet Sourcewell's competitive standards.



**Alignment to Strategic Doing (SD) and/or Other Plans**

- SD25 Outcome
- SD25 Strategy
- SD25 KPI-ADO-09
- 2014 Master Plan
- 2015 Downtown Master Plan

**Budget/Fiscal Impact**

<u>Fund/Department</u>	Water Fund and Sewer Fund
<u>Project/Line Item(s)</u>	1290: Vactor (Unit 174): Vehicles: 31-540x-6548 and 32-550x-6548
<u>Budgeted Amount</u>	\$600,000.00
<u>Anticipated Amount</u>	\$509,059.00

**Action Requested/Recommended Motion**

Recommend authorizing the purchase of the Vac Truck 2100i through Joe Johnson Equipment in the amount of \$509,059.00 and authorize the City Manager to sign all associated documents.

**Reviewed/Approved**

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|---|---|
| <input checked="" type="checkbox"/> Community Development | <input checked="" type="checkbox"/> Finance |
| <input checked="" type="checkbox"/> Law Enforcement       | <input checked="" type="checkbox"/> HR      |
| <input checked="" type="checkbox"/> City Manager          | <input type="checkbox"/> City Clerk         |
| <input checked="" type="checkbox"/> Public Works          |   |
| <input checked="" type="checkbox"/> Legal                 |   |